

In a small district, where I was hired prior to college graduation, I taught instrumental music in grades 6-12, growing the high school band from 39 to 93 in four years, eventually involving 20% of the student body. The marching band was ranked 4th in state twice. I was recruited to be part-time assistant at Huntington North. Eleven years of teaching experience were interrupted by some years of sales and small business ownership overlapping 15 years as college adjunct music faculty. The past eight years have reminded me how much I enjoy teaching.

After working in sales and management for a national company, I formed my own business that provided fundraising products and services, developed markets and supported specialized software for the fundraising industry. I wrote training documents and software user manuals and also conducted customer and technical support via phone and email, keeping ongoing notes in a contact management system.

As a Band Parent President, I helped my sons' band (Huntington North) raise \$90,000 for uniforms and a Disney trip. In 2011, as Asst Band Director, I was tasked with designing the newest uniforms for HNHS (delivered October 2011). Once again, the band was also funding a Disney Trip.

I am fluent in social media (Facebook, Twitter, Skype, YouTube, LinkedIn, Google+, Pinterest) as well as Wordpress blogging (currently maintain five), Contact Management, Online Meetings, Email Marketing, all Microsoft® Office programs and QuickBooks. I was a Gideon Camp VP, president and church speaker trainer, have given educational seminars at national trade shows, held the attention of 850 middle schoolers and informed and entertained banquet and concert audiences. I have written band handbooks, sales and software manuals, and published newsletters, including a paid subscription letter.

I know how to respond, communicate, encourage, organize and criticize. I ask questions to qualify answers, set agendas, oversee meetings, hire, train and manage employees, teach students and interact with parents. I have written and negotiated business and educational contracts. Within both the corporate and education world, from being on the top and the bottom, I understand and respect chain of command.

I am debt free and offer an uncommon balance of experience and expertise without needing to be at the top of the pay scale. May I explain?

Sincerely,

John Gardner
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